

QUALIFICATIONS OF APPRAISER ED BROWN, ARA

ACCREDITATION:

- Accredited Rural Appraiser--American Society of Farm Managers & Rural Appraisers

CERTIFICATION:

- Certified General Real Estate Appraiser—State of Missouri & State of Iowa

EDUCATION:

- B.S. Degree in Agriculture Business—Iowa State University
- ARA Requirements—successful completion of courses
 - Farm Appraisal Fundamentals Standards & Code of Ethics
 - Rural Appraisal Principles Eminent Domain
 - Income Capitalization Appraisal Report Writing
 - Highest & Best Use Advanced Appraisal Techniques
 - Conservation Easements Yellow Book Standards
- 60 Continuing Education Hours Every 3 Years

EXPERIENCE:

- 50 years of appraisal service in Northwest Missouri & Southern Iowa, having made over 5,000 farm appraisals
- 15 years with Federal Land Bank appraising for farm loan analysis
- Teacher of Farm Appraisal at Northwest Missouri State University
- Court appointed appraiser for litigation issues
- Contracting appraiser for USDA – Farm Service Agency
- Own and operate family farm
- Appraiser and loan reviewing analyst for First Midwest Bank – loan inspections and review of loan credit

RESOURCES:

- A current 3-year sales data base including more than 3,000 farm sales
- Historical farm sales data base dating back to 1972
- Network of agribusiness professionals to share information and practices
- Internet access

CLIENTS:

USDA-Farm Service Agency	Missouri Highway Department
Commercial Banks & Lenders	Farm Credit Services
Attorneys & Accountants	City and County Governments
U.S. Army Corps of Engineers	Individuals & Corporations

AFFILIATES AND ORGANIZATIONS:

- American Society of Farm Managers & Rural Appraisers
- Missouri Chapter of Farm Managers & Rural Appraisers
- Iowa Chapter of Farm Managers & Rural Appraisers
- Northwest Missouri Board of Realtors
- Missouri Appraisal Advisory Council